

Invitae is a CAP-accredited and CLIA-certified genetic testing company based in San Francisco. We offer clinical-grade genetic tests that help confirm diagnoses and assess hereditary risk of disease across today's clinically relevant hereditary conditions.

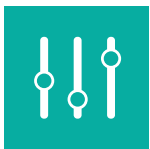
Invitae's hereditary genetic tests include those typically found in payer coverage policies. We are aggregating hereditary genetic testing across disease areas onto a single platform with better quality, faster turnaround time, and a lower price.

## Our value proposition for managed care partners is built around four pillars of value:



### QUALITY | A commitment to quality testing

- Invitae's >1000 patient peer-reviewed study, published in the *Journal of Molecular Diagnostics*, shows equivalence to established standards
- Highly automated laboratory coupled with a custom informatics environment ensures high-quality results
- Evidence-based classification system enables reproducible variant reporting in line with ACMG guidelines
- Renowned team of medical and genetics experts ensures quality



### CONTENT | Broad, actionable test menu

- Comprehensive menu covers today's clinically relevant hereditary conditions across cancer, neurology, pediatric genetics, cardiology, and metabolic and rare diseases
- Tests include those that are typically found in payer coverage policies
- Curated tests are designed to confirm clinical diagnoses and produce actionable results
- Guidelines-based tests contain only genes which meet clinical practice guidelines, including those determined by NCCN®



### MEDICAL RESPONSIBILITY | Dedication to responsible medicine

- A clinician must place the order for any Invitae test
- Indication-specific genetic tests are curated by medical and genetic experts
- Invitae's >1000 patient, peer-reviewed study in *JAMA Oncology* demonstrates the clinical utility of testing in hereditary breast and ovarian cancer
- Invitae provides Clinical Support Services to help clinicians assess appropriate medical management and help patients understand genetic testing



### PRICE | Transparent pricing. Ethical billing.

- Same price, as low as \$950 in contract with certain terms, for any test within a single clinical area, regardless of the number of genes ordered (pricing does not apply to exome tests)
- Re-requisition additional genes within the original clinical area at no additional charge within 90 days

To learn more about contracting with Invitae, contact Invitae's Managed Care Team at [managedcare@invitae.com](mailto:managedcare@invitae.com). Additional information is also available at [www.invitae.com/managedcare](http://www.invitae.com/managedcare).